Prataap Snacks Limited (PSL)

REPORTS STRONG Q2 & H1 FY27 TOPLINE PERFORMANCE
INCOME FROM OPERATIONS HIGHER BY 26% YOY
QUARTERLY REVENUES SURPASS Rs. 500 Cr MILESTONE

Indore, October 30, 2026: Prataap Snacks Ltd. (PSL), (BSE- 540724), (NSE- DIAMONDYD) a leading Indian Snacks Food Company has announced its financial results for the quarter and half year ended September 30, 2026.

In Q2 FY27 (YoY Comparison), PSL reported:

- Income from operations of Rs. 5,409.5 million, an increase of 25.9% over Q2 FY26
- Operating EBITDA of Rs. 129.0 million compared to Rs. 229.0 Mn in Q2 FY26
- PAT of Rs. (25.0) million compared to Rs. 46.4 Mn in Q2 FY26
- Cash Profit of Rs. 139.7 million compared to Rs. 211.8 million in Q2 FY26
- Cash EPS of Rs. 5.84 compared to Rs. 8.86 in Q2 FY26

In H1 FY27 (YoY Comparison), PSL reported:

- Income from operations of Rs. 10,313.8 million, an increase of 23.0% over H1 FY26
- Operating EBITDA of Rs. 319.5 million compared to Rs. 409.1 Mn in H1 FY26
- PAT of Rs. (0.3) million compared to Rs. 53.3 Mn in H1 FY26
- Cash Profit of Rs. 327.7 million compared to Rs. 390.2 million in H1 FY26
- Cash EPS of Rs. 13.69 compared to Rs. 16.33 in H1 FY26



Commenting on the Q2 & H1 FY27 performance, Mr. Amit Kumat – MD, Prataap Snacks Limited said.

"We are pleased to report another strong quarter, with the Company crossing milestone of ₹500 crore in quarterly revenue for the first time in its history. Income from operations grew 26% year-on-year and 10% sequentially to ₹541 crore in Q2 FY27, building on the record performance delivered in the preceding quarter. This achievement reflects the sustained momentum in our business and the growing contribution of strategic initiatives undertaken over the past several quarters.

Growth during the quarter was supported by healthy momentum in our Namkeen and Potato Chips portfolios, encouraging consumer response to recently launched products, and greater efficacy of our distribution network. Our investments in technology, including Sales Force Automation, are also contributing to improved sales productivity, wider market reach and stronger execution. Strategy for channel diversification continues to benefit us as quick commerce and modern trade are developing steadily as additional growth channels. Together, these initiatives have created multiple avenues for growth and strengthened our ability to capitalise on opportunities across the snacks category.

On the profitability front, elevated input costs continue to present challenges for the industry. Prices of key raw materials, particularly palm oil and packaging laminates, increased further from elevated levels, while fuel and logistics costs also continued to exert pressure. We have responded through calibrated grammage rationalisation, selective adjustments to channel margins and trade schemes, and continued cost optimisation across operations. These measures are helping us offset a meaningful part of the inflationary impact while balancing margin protection with consumer affordability and market competitiveness.

We have also achieved an important milestone in our proposed greenfield manufacturing facility near Indore. We have completed the acquisition of RLOP which holds leasehold rights, thereby securing access to the land required for the project. Going ahead, we will initiate the process to merge RLOP into PSL, thereby simplifying the corporate structure. We have commenced site development activities starting with preparatory work which will be followed by civil construction. We will simultaneously proceed with the procurement of plant and machinery, especially items requiring longer lead time. This facility will be instrumental in enhancing manufacturing efficiency, optimising operating costs and supporting our next phase of growth along with an enhanced margin profile.

Looking ahead, we remain confident of delivering strong double-digit revenue growth in FY27, supported by sustained momentum in our core categories, distribution expansion, product innovation and growing participation across alternate channels. While the input cost environment remains challenging, our continued focus on productivity, cost discipline and operational efficiencies will enable us to protect margins and deliver sustainable, profitable growth."

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About Prataap Snacks Ltd

Prataap Snacks Limited (PSL) is a leading Indian Snacks Food Company. It offers multiple variants of products across categories of Potato Chips, Extruded Snacks, Namkeen (traditional Indian snacks) and Cakes under the popular and vibrant Yellow Diamond and Avadh brands. PSL is focused on offering deep value to consumers through a variety of pack sizes at attractive price points. Its products are present across 27 states and 4 union territories in India, and it is one of the fastest growing companies in the organized snacks industry.

Headquartered in Indore, India; PSL operates 13 manufacturing facilities of which 6 facilities (Indore 1&2, Assam, Kolkata and Rajkot 1&2) are owned and 7 facilities (Kolkata, Jharkhand, Tumkur, Karnal, Patna, Hissar and Gwalior) are on contract manufacturing basis. Its distribution network includes more than 5,000 super/sub distributors allowing it extensive reach across the country. PSL has a wide presence that is equally spread in metro cities and urban clusters as well as in rural areas and Tier 2 and 3 cities and towns. Its products are available at independent grocers and small retail stores in the lanes and bylanes of its key markets and it is now building up its presence in modern trade outlets and quick commerce platforms.

Led by an able and experienced leadership and guided by an accomplished Board of Directors, PSL is a socially responsible corporate citizen with a strong focus on Corporate Governance and Internal controls. PSL is listed on the Bombay Stock Exchange (BSE:540724) and National Stock Exchange (NSE:DIAMONDYD) in India.

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