



Prataap Snacks Limited (PSL)

REPORTS HIGHEST EVER QUARTERLY REVENUE INCOME FROM OPERATIONS HIGHER BY 6.9% QOQ, PAT INCREASES BY 37.3% QOQ TO RS. 56.9 MN

Indore, February 6, 2026: Prataap Snacks Ltd. (PSL), (BSE- 540724), (NSE- DIAMONDYD) a leading Indian Snacks Food Company has announced its financial results for the quarter and nine months ended December 31, 2025:

In Q3 FY26 (YoY Comparison), PSL reported:

- Income from operations of Rs. 4,615.8 million, an increase of 3.8% over Q3 FY25
- Operating EBITDA of Rs. 203 million compared to Rs. (54) Mn in Q3 FY25
- EBITDA margin stood at 4.4% as compared to (1.2)% in Q3 FY25
- PAT* of Rs. 56.9 million compared to loss of Rs. (147) Mn in Q3 FY25
- EPS* (Diluted) stood at Rs. 2.38 per share

In Q3 FY26 (QoQ Comparison), PSL reported:

- Income from operations of Rs. 4,615.8 million, an increase of 6.9% over Q2 FY26
- Operating EBITDA of Rs. 203 million compared to Rs. 229 Mn in Q2 FY26
- EBITDA margin was 4.4% as compared to 5.3% in Q2 FY26
- PAT* of Rs. 56.9 million compared to Rs. 41.4 Mn in Q2 FY26
- EPS* (Diluted) stood at Rs. 2.38 per share

In 9M FY26, PSL reported:

- Income from operations of Rs. 13,044.7 million
- Operating EBITDA of Rs. 612.2 million, higher by 40% YoY
- PAT* of Rs. 97.7 million compared to loss of Rs. (46.2) Mn in 9M FY25
- EPS* (Diluted) stood at Rs. 4.09 per share

**PAT and EPS are after giving effect to post tax exceptional items.*



Commenting on the Q3 & 9M FY26 performance, Mr. Amit Kumar – MD, Prataap Snacks Limited said.

"We are pleased to report a strong performance in the third quarter, with revenues of ₹461.6 crore, representing growth of 3.8% year-on-year and 6.9% quarter-on-quarter. This also marks the highest-ever quarterly revenues in the Company's history. We are witnessing early signs of improving customer sentiment across markets and regions, supported by expanded retail reach and sharper execution across our 'Growth' products and 'Expand' markets.

Revenue growth, along with an increasing contribution from new distribution channels and operating leverage, translated into EBITDA of 4.4%. However, a sequential increase in key input costs, especially palm oil, exerted pressure on margins.

In addition, we incurred expenditure of approximately ₹9 crore towards scaling up our presence and capabilities in alternate channels, most notably the quick commerce channel, which is expected to support revenue traction in the coming quarters. Together, these factors led to a contraction of around 300 basis points in EBITDA margins on a sequential basis. Against this, our efforts towards enhancing operational efficiencies and optimising cost, coupled with improved realisations has substantially mitigated the impact on EBITDA to 90 basis points.

The investments in alternate channels this quarter are front-loaded and foundational in nature – primarily directed towards marketing, visibility enhancement and building operational capabilities, enabling us to transition to a more structured and scalable operating model which will yield benefits over time. We believe a replicable execution template is now in place for quick commerce and we plan to scale our presence across multiple platforms. In parallel, initiatives across modern trade and export channels continue to progress steadily, further strengthening our multi-channel growth strategy.

We are pleased to share that the Board has approved the establishment of a new, state-of-the-art manufacturing facility in the vicinity of Indore for capacity of 60,000 MT entailing an investment up to Rs.425 crore . The facility will augment overall production capacity and incorporate a higher degree of automation, enabling improved process efficiency, streamlined operations, and a significant reduction in overheads. This is expected to optimise costs and structurally enhance the Company's margin profile.

We remain confident that our internal growth initiatives—including capacity expansion, multi-channel distribution, product segmentation, and continuous efficiency improvements—combined with supportive external factors such as stable inflation, lower



interest and tax rates, and GST rationalisation, position the Company well to deliver sustained topline growth and improved profitability in the quarters ahead."

–ENDS–

About Prataap Snacks Ltd

Prataap Snacks Limited (PSL) is a leading Indian Snacks Food Company. It offers multiple variants of products across categories of Potato Chips, Extruded Snacks, Namkeen (traditional Indian snacks) and Cakes under the popular and vibrant Yellow Diamond and Avadh brands. PSL is focused on offering deep value to consumers through a variety of pack sizes at attractive price points. Its products are present across 27 states and 4 union territories in India, and it is one of the fastest growing companies in the organized snacks industry.

Headquartered in Indore, India; PSL operates 15 manufacturing facilities of which 6 facilities (Indore 1&2, Assam, Kolkata and Rajkot 1&2) are owned and 9 facilities (Kolkata, Jharkhand, Tumkur, Kanpur, Karnal, Patna, Hissar, Nalbari and Gwalior) are on contract manufacturing basis. Its distribution network includes more than 5,200 super/sub distributors allowing it extensive reach across the country. PSL has a wide presence that is equally spread in metro cities and urban clusters as well as in rural areas and Tier 2 and 3 cities and towns. Its products are available at independent grocers and small retail stores in the lanes and bylanes of its key markets and it is now building up its presence in modern trade outlets and quick commerce platforms.

Led by an able and experienced leadership and guided by an accomplished Board of Directors, PSL is a socially responsible corporate citizen with a strong focus on Corporate Governance and Internal controls. PSL is listed on the Bombay Stock Exchange (BSE:540724) and National Stock Exchange (NSE:DIAMONDYD) in India.

For further information please contact:

Sumit Sharma
Prataap Snacks Limited
Email: sumit@yellowdiamond.in

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